Message Text

UNCLASSIFIED

PAGE 01 ADDIS 00847 111238Z ACTION AF-08

INFO OCT-01 ISO-00 /009 W

-----111248Z 007367 /43

R 110957Z FEB 77 FM AMEMBASSY ADDIS ABABA TO SECSTATE WASHDC 2695

UNCLAS ADDIS ABABA 0847

FOR AF/E

E.O. 11652: N/A TAGS: EIMD ET

SUBJECT: KALAMAZOO SPICE

REF A. STATE 20020 B. ADDIS 0137

1. PLEASE PASS FOLLOWING MESSAGE TO KARL SANDELIN, KALAMAZOO SPICE: BEGIN QUOTE

I HAVE DISCUSSED YOUR MESSAGE WITH ATO MAKONNEN HUNDE AND ATO TESFAYE DINKA. AS I UNDERSTAND THEIR POSITION THEY WILL NOT PURCHASE RAW MATERIALS FOR PROCESSING TO MEET YOUR ORDER UNTIL THEY ARE CERTAIN THAT ALL THE DETAILS RELATED TO YOUR PURCHASE FROM THEM ARE SETTLED TO THEIR SATISFACTION, ACCORDING TO ATO MAKONNEN, THE BIGGEST REMAINING ISSUE IS MEANS OF PAYMENT FOR THE OLEORESN. HE SAID HE HAD DISCUSSED THIS MATTER WITH THE PRESIDENT OF KALAMAZOO SPICE OVER THE TELEPHONE A FEW DAYS AGO. IF ALL THESE DETAILS ARE WORKED OUT ATO MAKONNEN IS CONFIDENT THAT HE CAN OBTAIN SUFFICIENT QUANTITIES OF RAW MATERIAL TO MEET YOUR ORDER OF 50 TONS. AS I NOTED IN MY PREVOUS COMMUNICATION TO YOU, IT APPEARS THAT THERE ARE ADEQUATE QUANTITIES OF RAW MATERIAL AVAILABLE TO MEET BOTH DOMESTIC AND EXPORT DEMAND. UNCLASSIFIED

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I CANNOT, OF COURSE, GUARANTEE THAT THIS WILL BE THE CASE. RICH. END QUOTE

2. EMBASSY WISHES TO DRAW ATTENTION OF DEPARTMENT TO REF B IN WHICH EMBASSY SUGGESTED THAT FURTHER ASSISTANCE TO KALAMAZOO MAY NOT BE WARRANTED. EMBASSY WOULD PREFER NOT TO BECOME FURTHER INVOLVED

IN THIS COMMERCIAL RELATIONSHIP. KALAMAZOO WILL HAVE TO RECOGNIZE THAT ETHIOPIAN SPICE AND ETHIOPIAN GOVERNMENT ARE HIGHLY SUSPICIOUS OF THEIR INTENTIONS AND HAVE TO HAVE IRON-CLAD GUARANTEES OF PAYMENT BEFORE THEY ARE LIKELY TO DO BUSINESS WITH KALAMAZOO. NEVERTHELESS, IF KALAMAZOO MEETS THEIR CONDITIONS, WE BELIEVE ETHIOPIAN SPICE WOULD LIKE TO CONTINUE THEIR BUSINESS RELATIONSHIP WITH KALAMAZOO. TIENKEN

NOTE BY OC/T: NOT PASSED KALAMAZOO SPICE.

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Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED**

Concepts: n/a Control Number: n/a

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Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

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Disposition Event: Disposition History: n/a Disposition Reason:

Disposition Remarks:
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SAS ID: 3348476 Secure: OPEN Status: NATIVE

Subject: KALAMAZOO SPICE

TAGS: BBAK, ET, (HUNDE, ATO MAKONNEN) To: STATE

Type: TE

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Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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